



Rich Like Me: An Amusing Guide to Making Millions in Real Estate

Andrew Field

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My book views the real estate business as an adventure and prepares the would-be adventurer for what might lie in store for him or her. "Rich Like Me" is a captivating guide for real estate adventurers of all kinds-from beginners to pros. It is especially relevant to today's depressed markets, where the greatest opportunities abound. Just because the markets are depressed, you don't have to be. "Rich Like Me" is a merry romp through a very serious business. One thing "Rich Like Me" is not, is a get-rich-quick book. I don't pretend to offer any magic formulas; what the book does do is offer the reader a road map which, if it's followed, can lead to the accumulation of wealth at the end of the journey. "Rich Like Me" is broken into five parts: * "The Pillars" contain 30 intuitive wealth builders-master these and you are on your way. * "Beginnings" gets you set with the best properties for your temperament, evaluating them and avoiding major pitfalls. * "Ah, the People you'll meet: Buyers, Sellers, Partners, Tenants and Especially Lawyers and their Documents" covers the most important elements of your deal. * "And Now, Some Nitty Gritty and Some of the Characters you'll Meet Along the Way" introduces all the rest of the gang (brokers, accountants, planning boards and many more) along with their issues. * "A Little More Nitty-Gritty; the Ins and Outs of a Deal" is an in-depth discussion on negotiating, day to day handling, and conclusion of your project. Throughout the book readers will be introduced to dozens of battle-hardened real estate adventurers, from whose experiences they can draw inspiration as well as cautionary lessons. And, of course, I don't stint on my own opinions about what's worked for me (and what hasn't). Every adventure is unique, every adventurer will make his or her own mistakes (and hopefully learn from them), and every adventurer has the potential of becoming wealthy-very, very wealthy.

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