



How to Write a Sponsorship Proposal

Robert Villegas

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Have you learned from experience that poorly produced sponsorship proposals lead to an under-funded team or company? If you have, this chapter from my book “Finding Sponsors” is for you. My goal is to provide you with some basic guidelines on what to communicate in order to produce a winning sponsorship proposal. These guidelines will focus on what you should be presenting to your potential sponsor to make the best business case for involvement with your team or entertainment company.

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