



11 Reasons Why You Will Never Sell Your Business For The Money You Deserve: And What to do About It

Justin K. Cauley

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Do you know the 11 reasons why you will never sell your business for the money you deserve? Most business owners have no plan in place to address the fact that one day they will exit their business one way or another. In fact less than 85% of owners have such a plan in place. Unfortunately this means that the vast majority will be disappointed when they want to sell or transfer their business. This book uncovers the top reasons why business owners fail and at least 10 ways owners can improve their chances of increasing the value and sellability of their company.

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